

## JOB ADVERT



## SALES DEVELOPMENT REPRESENTATIVE

Are you someone who enjoys building relationships and is passionate about technology? At Cetix, we're looking for a Sales Development Representative to join our growing team—someone who loves creating opportunities and is eager to take their career to the next level.

### ABOUT US

At Cetix, we pride ourselves on our flexibility and innovation, delivering cutting-edge technology and system solutions to meet the most demanding challenges. We work with blue-chip clients, offering a full project lifecycle service—from initial design to commissioning and support, encompassing software, hardware, and turnkey systems.

### WHAT YOU'LL DO

- Liaise with the marketing team to ensure consistent messaging and strategy.
- Research and identify new companies to target, and find creative ways to engage with them.
- Handle outreach through social media and phone, while managing rejection with resilience.
- Collaborate with technical teams to align solutions with client needs.
- Approach challenges with creativity, especially when it comes to contacting potential customers.

### WHAT YOU'LL NEED

We're seeking a dynamic individual who is as comfortable in a boardroom as they are at a networking event. You should be driven, persistent, and eager to grow professionally while making a significant impact on our business. Strong communication skills, both written and verbal, are essential, along with experience in social media management and platforms like LinkedIn.

### WHY CETIX?

Joining Cetix means joining a team that values innovation, integrity, and collaboration. We offer competitive compensation, comprehensive benefits, and opportunities for career advancement in a supportive environment where your contributions are recognised and rewarded.

Ready to forge connections and drive innovation? Apply now to join Cetix and make a difference in the world of technology. Do get in touch with us if you have any questions.

To Apply, please send you CV and covering letter/email to [careers@cetix.co.uk](mailto:careers@cetix.co.uk)